



**Erica M. Roberts**  
President and CEO

**X is Possible, LLC**  
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## Company Overview:

X Is Possible, LLC is a Woman and Minority Owned small business that offers expert organizational & employee development consultancy. Servicing government agencies, socially responsible corporations and nonprofit organizations, X is Possible, LLC, specializes in coaching and training; organizational change management; customized leadership development; performance improvement; and project management services. Clients benefit from in-depth strategies and peer support to help them achieve their goals quickly.



**Erica M. Roberts**  
(President & CEO):

Erica M. Roberts is an organizational development consultant & certified professional coach with over 20 years of executive and professional leadership experience within Federal government agencies and nonprofit organizations. As an Executive Director, Training Director, and Employee Engagement Strategist, Erica has partnered with Federal government agencies, industry associations, and workforce development professionals to design and deliver customized organizational development solutions to deliver tangible, measurable results to clients and achieve maximum performance.

## Services

The X Is Possible team guides its clients to identify their goals, determine their strengths, and develop realistic expectations to excel in various areas of life. We work together to identify roadblocks, and drive toward targeted solutions, and offer clients access to a supportive community to hold themselves accountable for individual results. Career coaches work with individual professionals, aspiring and current business owners, and organizations to identify improvements and accelerate success.

The X Is Possible team includes experienced professionals with ICF coaching credentials, SHRM-CP credentials, Myers-Briggs and DISC certifications, and graduate degrees in business and human resources. Our bench also includes STEM educators.

## Key Business Areas

### Organizational Development

- Management and Culture Training
- Organizational Strategy Development
- Customizable Options, where appropriate

### Performance Management

- Customer Experience Integration
- Leadership Development
- Professional and Executive Coaching
- Metrics Formulation

### Organizational Change Management

- Strategic Planning
- Business Process Development and Re-Engineering

### Employee/Member Engagement

- Employee/Member Feedback Collection and Analysis
- Group Facilitation
- Community of Practice, Planning, and Execution
- Signature Event Planning and Management
- Cultural Awareness

### Operations Consulting

- Benchmarking and best practices
- Business Process Development and Reengineering
- Workforce and Succession Planning
- Change Management
- Program and Project Support

### Workforce Development

- Career exploration and resume review
- IT Certification Programs
- Program design, development and implementation

## X Is Possible, LLC Company Snapshot

**Incorporated:** 2016    **CAGE Code:** 88JF4    **UEI:** ZCWNUXZLE1K3

**Primary NAICS:** 611430 Professional and Management Development Training

### Secondary NAICS:

- 541612 Human Resources Consulting Services
- 541611 Administrative Management and General Management Consulting Services
- 541613 Marketing Consulting Services
- 541618 Other Management Consulting Services
- 611710 Educational Support Services
- 611699 All Other Miscellaneous Schools and Instruction

**Product & Service Codes (PSC):** U001, U008, U009, U099 | R406, R408, R431, R499, R799

### Certifications:



### Signature Programs:



## Past Performance/Clients Supported

